



Capital Expenditure Request (CER) Worksheet

Date:	7/1/2022
Department:	Quality
Manager:	Janel Webb
Capital Description:	Electronic Submission of Quality Measures for CMS

PROJECT EXPENSE:

Total Project Budget: Includes equipment, interfaces, shipping, installation, facility modifications, etc.		\$0.00
Total Project Cost: \$98,960 Includes equipment, interfaces, shipping, installation, facility modifications, etc.	(1)	2022 - \$56,960 (\$10K + \$46,960 IT Infrastructure) 2023 - \$42,000 (\$10K + \$32,000 annual fee) \$32,000/year thereafter
Total Project Variance:		\$56,960 for 2022

NEED:

Check all that apply:

- Necessary to meet regulatory requirements, patient care is jeopardized without
- Equipment upgrade, enhances productivity
- New service, business development

Have you?

- Involved affected employees?
- Involved affected physicians?

Equipment:

Function: CMS requires electronic submission of multiple electronic measures. The new requirement is that some of these measures are hybrid meaning we must submit vital signs, lab results, demographics all from our EMR, which CMS then links to the administrative claims data. This is a new requirement. These measures must be pulled directly from our EMR and electronically submitted through a 3rd party vendor to CMS. Some hospitals with Cerner or Epic are able to directly send, but we do not have the capabilities to program and format using Meditech.

Benefit: Compliance with requirements for inpatient quality reporting program for CMS. If we do not have compliance by 2023 for these electronic measures, we will lose 25% of our market basket update for the year, (In 2020 that would have been approximately \$33,000). We would also lose any Value-Based purchasing money, which averaged the past three years to be approximately \$36,000 a year. Potential loss of not participating would be approximately \$70,000 a year. This will be a loss every year we are not compliant.

CMS is looking to add new hybrid measures yearly. Currently this affects only the inpatient programs, but there are plans to implement electronic and hybrid measures for the outpatient in coming years, which would cause more loss in monetary gains for CMS for compliance in the outpatient program.

Currently we are submitting abstracted charts to CMS through a company called Rural Wisconsin. They are unable to electronically pull our data from Meditech, but they submit what we manually abstract for us to CMS. Currently they cost us \$ 7,400 for the abstracted and \$9,000 for the electronic measures that we are currently manually abstracting, but this does not meet all the requirements for hybrid measures which are now required. The cost for Rural Wisconsin to do these electronic measures would be gone. We would still use Rural Wisconsin for the chart abstracted measures because it is \$10,600 less than Medisolv for that portion.

Another benefit of Medisolv is the support and their current relationship with Meditech. They work closely and have implemented this in multiple Meditech user sites this would not require any additional interfaces, other companies we looked would require additional interfaces generally costing around \$15,000 per interface.

Additional Operating Costs: ****(Please identify additional costs such as additional staff time and training, supplies, maintenance agreements, etc.)*
\$32,000/annual fee (which is offset by \$9K currently being paid to Rural Wisconsin so \$23K more per year)

PURCHASE:

Is the equipment available through the hospital's purchasing agreements?
 Yes
 No -- Justification:

Vendor Comparison:

	Vendor 1	Vendor 2	Vendor 3
Vendor Name	Medisolv	Rural Wisconsin Unable to provide service	Midas No Response from Vendor Contact regarding this request.
Vendor Address	10960 Grant Chester Way Suite 520 Columbia, Maryland 21044		
Vendor Contact	Todd Lewis		
Vendor Phone	508-735-7373		
Price	\$20,000 - Implementation \$32,000 Annual		
Additional Costs	IT infrastructure - \$46,960		
Vendor reputation	Very good		
Vendor previously used	No		
Equipment reputation	Good – Preferred vendor of AHA and Meditech		
Price protection period	Until 10/31/2022		
Service availability – including bio-med arrangements	24/7 support		
Ongoing service and repairs	N/A		
Warranty	N/A		
Installation and down time	Installation and implementation 4-6 months lead time		
Demonstration date	Feb 15 th 2022		

Vendor Selected: Medisolv

Criteria:
Medisolv also offers 1:1 support with a Quality Specialist no extra charge to help us for the duration of the contract. This equals 1 FTE that comes with the contract and would be beneficial to us especially notifying and assisting us as CMS makes changes.

***** Please attach copy of research, price quotations and other supporting documentation.**



Medisolv Sales Order 5177536905

Client: Delta Health (FKA Delta County Memorial Hospital)

Prepared By: Todd Lewis

Address: 1501 E 3rd St
Delta, CO 81416

Phone: 508-735-7373
Email: tlewis@medisolv.com

Quote Expiration Date: 10/31/22

This Sales Order is made on Oct 10, 2022 ("Effective Date"), between Client and Medisolv. This Sales Order is subject to, and incorporates by reference, the Medisolv Business Agreement dated _____, (the "Agreement") between Delta Health (FKA Delta County Memorial Hospital) ("Client") and Medisolv.

Permitted Facilities

For use and access by these facilities:

Facility Name (CCN)
1. Delta Health CCN# 060071

The parties may add or substitute Permitted Facilities by amending this section, provided Client pays any applicable setup fees and/or Scope of Use expansion fees.

Scope of Use

Scope of Use Limits. Client will use the following solutions in accordance with the Solution Descriptions and subject to the Scope of Use (SOU) limits set forth below.

Solution Name	Qty	Scope Metric	Scope Metric Definition
ENCOR for Electronic Hospital Measures	1	Facility	The total number of locations that can use the solution. (Individual locations that share a CCN are counted as unique facilities.)
Data Source – EHR Instance	1	Each	The total number of unique EHR sources.
Data Source – Flat File	0	Each	The total number of unique flat file sources.

Scope of Use Expansion. If a scope of use limit is exceeded, Client agrees to pay the additional fees below, which are valid for one (1) year after the Effective Date, and thereafter increase at a rate of CPI or five percent (5%) per year, whichever is less.

Solution Name	Exceeding SOU Limit by	SOU Metric	Additional One-Time Fees	Additional Annual Fees
ENCOR for Electronic Hospital Measures	1	Facility	TBD	TBD
Electronic Clinical Quality Measures (eCQM)	1	Each	\$3,000	-
Data Source – EHR Instance	1	Each	\$25,000	\$2,500
Data Source – Flat File	1	Each	\$10,000	\$1,000

Scope of Use will be measured periodically by Medisolv's system tools, or, for metrics that cannot be measured by system tools or obtained through industry available reporting sources, Client will provide the relevant metrics to Medisolv at least one (1) time(s) per year. Client agrees that if an event occurs that will affect Client's scope of use (such as acquisition of a new hospital, provider group, or other new facility), Client will promptly notify Medisolv in writing of such event no later than thirty (30) days following the effective date of such event so that Client's scope of use can be reviewed. Any additional fees due under this



Section will be effective on the date or within the period the limit was exceeded and payable within thirty (30) days following Client's receipt of an invoice for such fees.

Solutions and Fees

One-Time Fees

Name	Price	QTY	Subtotal
One Time Fees			
ENCOR for Electronic Hospital Measures Includes Implementation & Training	\$20,000.00	1	\$20,000.00
		Subtotal	\$20,000.00
		Total	\$20,000.00

Recurring Fees

Name	Price	QTY	Subtotal
Annual Fees			
ENCOR for Electronic Hospital Measures Includes Support & Submission	\$32,000.00	1	\$32,000.00
		Subtotal	\$32,000.00
		Total	\$32,000.00

All prices in this Sales Order are shown in US Dollar (USD).

Pricing is valid through 10/31/22.

Payment Terms

One-Time Fees

Professional Services

One Time Fees. Professional services provided on a "fixed fee" basis will be billed as follows at the rates set forth in the "Solutions and Fees" section:

- First Payment: Fifty percent (50%) of the total One Time Fees shall be paid upon the Effective Date of this Sales Order.
- Second Payment: Fifty percent (50%) of the total One Time Fees shall be paid upon First Productive Use.

Recurring Fees

Subscription Services

Annual Fees. The annual Subscription Services fees are payable upon First Productive Use.

Note: "First Productive Use" means the first use of a Medisolv Solution by an Authorized User to access and view Client Data following completion of testing.

Fee Increases

All recurring fees are fixed for the first 12 months of the Term, except fees for approved changes included in an Amendment or Scope of Use expansion. Thereafter, Medisolv may increase recurring fees annually but any such annual increase shall not

exceed the lesser of (i) five percent (5%), or (ii) the increase in the United States Consumer Price Index for All Urban Consumers (CPI-U) during the immediately preceding year. In the event of an increase in fees from third-party supplier, Medisolv may also increase the fees at any time following the first year of service by an amount not to exceed the net increase in fees paid by Medisolv to its third-party supplier.

Term and Termination

All recurring services (Subscription Services and Cloud Hosting) begin upon First Productive Use and continue for thirty six (36) months ("Initial Term"). At the end of the Initial Term, each recurring service will automatically renew for additional 12-month periods at the rate charged in the final period of the then-current term ("Renewal Term"), unless either party provides the other party with written notification of its intent to terminate the relevant service no less than 60 days prior to the expiration of the applicable then-current term.

Solution Descriptions

Each solution with a Solution Description has a code noted in the "Solutions and Fees" section of this Sales Order. Solution Descriptions are incorporated into this Sales Order by reference and may be viewed on the Medisolv Knowledge Center. <https://knowledge.medisolv.com>

Pass-Through Provisions

Where pass-through provisions are applicable to third party products and services, these provisions are referenced by a pass-through code in the "Solutions and Fees" section of this Sales Order. Pass through provisions may be viewed on the Medisolv Knowledge Center, using the pass-through code in the search. These pass-through provisions are incorporated into this Sales Order by reference.

<https://knowledge.medisolv.com>

Scope of Services

This section defines the statement of work and deliverables ("Scope") for the Medisolv Solutions and Services set forth in this Sales Order.

ENCOR for Electronic Hospital Measures	
Advisory Services	<ul style="list-style-type: none"> • Medisolv shall provide Client a Clinical Quality Advisor who will partner with Client's quality team to provide support and guidance on the Medisolv solution and provide guidance to Client on regulatory requirements and quality improvement initiatives. • Quality365®: Clinical Quality Advisor engagement will begin at the onset of the implementation process and continue for ongoing support of Medisolv solutions.
Technical Deployment	<ul style="list-style-type: none"> • Medisolv will install the solution in the Client-Hosted environment. • Client shall provide the necessary hardware and comply with the technical requirements as defined in the Meditech Client-Hosted Deployment: Technical Requirements document. This document is reviewed and updated periodically, and the most recent version may be found on the Medisolv Knowledge Center or any successor URL. (https://knowledge.medisolv.com/meditech-client-hosted-deployment-technical-requirements)
Data Acquisition	<ul style="list-style-type: none"> • The following EHR data sources are included scope: MEDITECH • Standard implementation includes direct acquisition of Client's underlying EHR data. • Client shall provide the resources necessary to meet data acquisition timeline and requirements as outlined in Exhibit A.
Measures	<ul style="list-style-type: none"> • Initial implementation includes up to 10 eQMs/hybrid measures. <ul style="list-style-type: none"> ◦ Specific measures shall be selected by Client as part of the implementation process • Measures will be implemented for the Permitted Facilities included in this Sales Order. • Enabling additional eQMs/hybrid measures beyond the initially installed measures will have additional One-Time Fees per measure per CCN and shall be contracted for in a separate Sales Order or Amendment. • Data for separate facilities sharing a CCN will be viewed as a single view, unless each facility is included in scope of use. Additional fees apply if facilities would like to see their data separately
Data Submission	<ul style="list-style-type: none"> • Client's initial reporting year will be 2023 (performance period 2023). • Medisolv will submit eQCM/hybrid measures on behalf of the Client according to current regulatory requirements. • Includes Medisolv's SubmissionPlus® Assurance.

Authorization

By executing this Sales Order, Client agrees to purchase and take delivery of the solutions and services set forth herein.

Accepted by:
Client

Accepted by:
Medisolv

Date

Date

Signature

Signature

Name and Title

Name and Title

Exhibit A
Data Acquisition Timeline

The data acquisition project timeline is dependent upon several key steps outlined in the milestone table below, following the typical durations as noted. Medisolv follows a project slotting methodology to ensure the data acquisition resources are available and ready to engage at the appropriate time in the project.

EHR(s): Meditech
EHR Data Acquisition Start Date: TBD

Data Acquisition Milestones	Estimated Duration	Description	Responsible Party
Agreement Signature	N/A	Client and Medisolv have fully executed the Master Subscription Agreement and BAA.	Medisolv and Client POC
Planning	2 weeks	<ol style="list-style-type: none"> Client assigns project manager and technical project manager. Medisolv and Client coordinate kickoff call. 	Medisolv, Client POC and Client Technical POC
Data Access & Connectivity	6 Weeks	<ol style="list-style-type: none"> Client provides Medisolv access to Meditech Data Repository and sets up server or workstation. Client installs BeyondTrust and provides Medisolv access. Client provides Medisolv read-only access to the Meditech data repository. 	Medisolv and Client Technical POC
Data Acquisition & Validation <i>*Begins on EHR Data Acquisition Start Date</i>	2 weeks	Medisolv extracts a historical extract of all essential data from Client EHR. Medisolv validates the data.	Medisolv
ENCOR Configuration	2 weeks	Medisolv loads clean data into Client application and further validates data.	Medisolv
Training & Launch	2 weeks	Medisolv trains Client and provides access to the software.	Medisolv and Client Quality POC(s)

To ensure successful EHR data acquisition and implementation of the Medisolv solution(s) in scope, Client and Medisolv agree to the following:

- Make the appropriate resources available during implementation and use commercially reasonable best efforts to meet the timelines for which they are responsible
- Project kickoff will occur within 2 weeks of contract execution
- Data Access and Connectivity will be complete by the EHR Data Acquisition Start Date
- Work collaboratively to resolve data issues from source EHR system

Failure to meet milestone dates. Medisolv recognizes that project issues or delays may occur and will work with Client to adjust project timeline if possible. There are two critical milestones and scenarios that will impact the project timeline:

- Contracting delays. In the event the contracting process is delayed and there is less than eight (8) weeks between contract signature date and EHR Data Acquisition Start Date, Medisolv will very likely not be able to begin the data acquisition process and may need to reassign data acquisition resources. If necessary, Client will be assigned the next available data acquisition date based on resource availability.
- Data Access & Connectivity delays. In the event Client fails to provide Medisolv with access to the required EHR data tables on or before the EHR Data Acquisition Start Date, Medisolv will not be able to begin the data acquisition process and will reassign data acquisition resources. Client will be assigned the next available data acquisition date based on resource availability.

In either delay scenario, Medisolv cannot guarantee that newly assigned data acquisition dates will align with the Client's reporting requirements.



Advanced Network Management, Inc
 304 Inverness Way South #400
 Englewood, CO 80112

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Delta County Memorial Hospital
 1501 E 3rd St
 Delta, CO 81416

Mark Davignon
 970-874-6415
 mdavignon@deltahospital.org

2022-01 Pure Single Blade

February 11, 2022

Quote #: QT-000043699

Part Number	Description	Start Date	End Date	Term(M)	Qty	Price	Extended Price
FB-177B Single Blade	Pure Storage Flash Blade 177B Single Blade				1	\$ 20,896.00	\$ 20,896.00
FB-177B Single Blade,1MO,ADV,SILVER	FB-177B Single Blade 1 Month Evergreen Silver Subscription,NED Delivery, 24/7 Support				36	\$ 316.20	\$ 11,383.20
PS-FLASHBLADE-BLADE-ADD	Flashblade Blade Add Service				1	\$ 2,700.00	\$ 2,700.00
Sub-Total							\$ 34,979.20
Estimated Taxes							\$ -
Shipping Costs							\$ 208.96
Grand Total							\$ 35,188.16

Terms and conditions

Quote valid for 30 days. ANM reserves the right to cancel quotes and/or orders in the event of pricing or other errors.
 Taxes are estimated and will be invoiced based on actuals. NTTC required for non-taxable sales.
 Additional handling and other fees may apply.
 Expedited shipping is subject to an additional charge.
 Quote is subject to the attached ANM Terms and Conditions. All software and/or hardware is subject to manufacturer terms and conditions.
 Subscription fees are non-refundable and payment obligations are non-cancelable and non-negotiable, except where prohibited by law.

By signing below, I represent that I am permitted to sign for the above-named entity and hereby authorize ANM to order products and/or perform services in accordance with the terms and conditions of this quote.

Customer Signature _____ Date _____

Customer Name (Printed) _____ Title _____



SQL EXPRESS?



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 Tempe, Arizona 85281
 United States
<http://www.it1source.com>
 (P) 877-777-5995
 (F) 480-777-5994

Quotation (Open)

Date
 Feb 15, 2022 10:21 AM PST

Modified Date
 Apr 13, 2022 06:12 PM PDT

Quote #
 841624 - rev 1 of 1

Description
 Cisco UCS RDIMM 3rd Party

SalesRep
 Mitchell, Artina
 (P) 480-676-3562


Customer Contact
 Huene, Brian
 (P) 970-874-6415
bhuene@deltahospital.org

Customer
 Delta Health (100463)
 Huene, Brian
 1501 E 3rd St
 Delta, CO 81416
 United States
 (P) 970-874-7681

Bill To
 Delta Health
 1501 E 3rd St
 Delta, CO 81416
 United States
 (P) 970-874-7681

Ship To
 Delta Health
 1501 E 3rd St
 Delta, CO 81416
 United States
 (P) 970-874-7681

Customer PO:	Terms: Undefined	Ship Via: GROUND
Special Instructions:		Carrier Account #:

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		AXIOM 64GB DDR4-2933 ECC RDIMM FOR CISCO - UCS-MR-X64G2RT-H	UCS-MR-X64G2RT-H-AX	Yes	16	\$658.84	\$10,541.44

Thank you for your interest in a proposal from iT1 Source!
 These prices may NOT include applicable taxes, insurance, shipping, delivery, setup fees or any cables or cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability.

Subtotal: \$10,541.44
 Tax (.0000%): \$0.00
 Shipping: \$0.00
 EWR: \$0.00
Total: \$10,541.44



Quote Date: 4/14/2022

Customer: Delta Health
iT1 Account Number: 100463

Client Type: Corporate

Account Executive: Artina Mitchell | Artina.Mitchell@iT1.com | (480) 676-3562
iT1 Connect Team: Rebecca Darnell | CSP@iT1.com

Pricing includes Tier 1 Support - Break/Fix Support for iT1 procured Online Services (On Premise Subscriptions & Perpetual Licenses excluded)
Quote valid through the end of current month / Pricing locked in for 12 months from date of initial purchase

CSP - Cloud Solution Provider

Resource/Product Id	MS Sku Id	Item Name	Anniversary Date	MSRP	Price	Quantity	Total
Perpetual Licenses and Subscriptions							
Perpetual Licenses							
DG7GMGF0FKX9	0003	SQL Server 2019 Standard Edition		\$ 898.00	\$ 838.79	1	\$ 838.79
DG7GMGF0FKZW	0003	SQL Server 2019 - 1 User CAL		\$ 209.00	\$ 195.22	2	\$ 390.44

Please note these are all Estimates any changes in products or quantities may affect the pricing.

Perpetual Software Total \$ 1,229.23