



Capital Expenditure Request (CER) Worksheet

Date:	9-7-22
Department:	Materials Management
Manager:	Pat Sanders
Capital Description:	Bar Code Scanners and Meditech Interface

PROJECT EXPENSE:

Total Project Budget : Includes equipment, interfaces, shipping, installation, facility modifications, etc.		\$0.00
Total Project Cost : Includes equipment, interfaces, shipping, installation, facility modifications, etc.	(1)	\$19,924.77
Total Project Variance :		\$19,924.77
PROCEDURE RELATED EQUIPMENT:		
Charge for Procedure:		\$
Estimated Reimbursement for Procedure :	(2)	\$
Estimated # of Procedures Per Year:	(3)	
Expected Annual Return on Investment calculated (2) x (3) ÷ (1) :	ROI	

NEED:

Check all that apply:

Necessary to meet regulatory requirements, patient care is jeopardized without

Equipment upgrade, enhances productivity

New service, business development

Have you?

Involved affected employees?

Involved affected physicians?

Equipment:

Function: Meditech interface software, scanners, chargers, implementation, support, and service. Scanning of bar code labels and interface to access more of the tools built into Meditech.

Benefit: Permits scanning of product bar codes for better tracking of product, streamline inventory and restocking processes, and better automate the entire workflow to avoid costly mistakes. Reduces time involved in manual data entry and the day to day necessary operations to free up more time to focus on investigating better pricing options on many of our products. This will simplify our daily processes and make training new employees quicker and easier. It will eliminate the need for years of experience with our system and remove guesswork.

Additional Operating Costs: Additional label paper will be required to label our bins. Up front data entry will be needed to add the bar code to the labels but will eliminate so much more in the future. Existing employees will have training, but new employees will require less training.

Life Expectancy: 10+ years

PURCHASE:

Is the equipment available through the hospital's purchasing agreements?

Yes

No -- Justification: This is the only Meditech contractor

Vendor Comparison:

	Vendor 1	Vendor 2	Vendor 3
Vendor Name	The Steve Holmes Group		
Vendor Address	PO Box 537 S. Yarmouth, MA 02664		
Vendor Contact	Steve Holmes		
Vendor Phone	508-536-5612		
Price	\$19,924.77		
Additional Costs	Printer labels Up front data entry		
Vendor reputation	Excellent feedback from neighboring hospitals		
Vendor previously used	No		
Equipment reputation	Zebra hand held computers have a good reputation		
Price protection period	10-31-22		
Service availability – including bio-med arrangements	Service is from Steve Holmes Group		
Ongoing service and repairs	On-site implementation and training is the biggest expense, adding and replacing handhelds is under \$1500 each		
Warranty	3 year hardware		
Installation and down time	Install can be done in a day without down time, only inconvenience.		
Demonstration date	We saw the system in action at Community Hospital and Montrose Hospital in June/July.		

Vendor Selected: Steve Holmes Group

Criteria: Referred by Meditech and has great reviews from our neighbor hospitals.

***** Please attach copy of research, price quotations and other supporting documentation.**



The Steve Holmes Group

The Steve Holmes Group LLC
PO BOX 537
S. Yarmouth, MA 02664-0537
(508)536-5612

ADDRESS

Pat Sanders
Delta Health
1501 E 3rd St
Delta, CO 81416 USA

Quote 3105

DATE 08/03/2022

EXPIRATION DATE 10/31/2022

REFERENCE NUMBER

MM Inventory

ACTIVITY	QTY	RATE	AMOUNT
SHG-TC52 TC52-HEALTHCARE 4/32GB 2D SE4710 GMS NA	3	1,469.80	4,409.40
SHG-MM-ANDROID-APP Materials Management Application for use with MEDITECH. 1 - License is assigned to a device, and cannot be transferred. 393.31	3	240.00	720.00
VISIB-SOTI VISIB IQ 75-2499 3 YR SOT	3	246.00	738.00
SOTI Support SOTI Enterprise Support 1 Month	108	1.07	115.56
TC52-HC Protective Strap Healthcare Hand strap TC5 family	3	57.00	171.00
SHG-TC51-SC KIT: TC51/52-HC 1-SLOT USB/CHARGE CRADLE	3	228.28	684.84
SHG-TC51-LC US AC LINE CORD 7.5FT GROUNDED 3-WIRE	3	8.80	26.40
SHG-TC51-CU MICRO USB ACTIVE-SYNC CABLE	1	9.57	9.57
SHG-TC51-5SL-4SP CHARGER TC51/56 5-Slot Charge Only ShareCradle Kit with 4-Slot Spare Battery Charger, charges up to 4 devices and up to 4 spare batteries. ***REQUIRES AC POWER LINE CORD***	0	894.50	0.00
SHG-TC51-LC US AC LINE CORD 7.5FT GROUNDED 3-WIRE	0	8.80	0.00
SHG-Loyalty Support 3 Year Steve Holmes Group Master Services Agreement & Support, to cover all Implemented products and services. MSA will co-terminate and renew with the Zebra services on equipment.	1	2,800.00	2,800.00

ACTIVITY	QTY	RATE	AMOUNT
SHG-Loyalty Service On-site / Remote Services for Implementation and Training of The Steve Holmes Group / MEDITECH Inventory Solution 8500.00	1	8,250.00	8,250.00
Estimated Travel Estimated Travel and Expenses related to on-site services, & Implementation & Training Programs. ESTIMATE ONLY!!	1	2,000.00	2,000.00

TOTAL \$19,924.77

Accepted By

Accepted Date