

**DELTA HEALTH**  
**Board of Directors Meeting**  
Monday, February 28, 2022  
Classroom B / Zoom for Public

**PRESENT:**

Jean Ceriani, Chairman	Matt Heyn, CEO	Vickie Schauster, Exec. Director, Clinic Operations
Doug Speedie, M.D, Vice Chairman	Larry Vincent, CFO	Laura McCrackin, M.D., Chief of Staff
Bruce Mixter, M.D., Secretary/ Treasurer	Julie Huffman, CLO	Donica Harrison, Exec. Assistant
Matt Soper, Member	Melissa Palmer, EDON	
Tammy Smith, Member	Rhonda Katzdorn, Exec. Director, Human Resources	Absent: Jody Roeber, CCO

**MEETING MINUTES:**

**I. CALL TO ORDER**

The Board of Directors meeting was called to order at 5:31 p.m. by Chairman Jean Ceriani. Viewing of this meeting was made available to the public via video conferencing.

**II. CONSENT AGENDA**

**A. Approval of Previous Board Meeting Minutes**

1. The minutes from the January 10, 2022 Special Board Meeting, January 17, 2022 Regular Board Meeting and February 16, 2022 Special Board Meeting were presented by Jean Ceriani.

**ACTION:** Dr. Speedie made a motion that the minutes of the January 10, 2022 Special Board Meeting, January 17, 2022 Regular Board Meeting and February 16, 2022 Special Board Meeting be accepted as presented. Tammy Smith seconded the motion. All were in favor. None were opposed. Motion carried.

**III. GUEST SPEAKERS**

**A. Marketing Update. Director of Marketing/Communications/PR, Jacque Davis**

Jacque Davis gave a presentation to the Board on the Marketing Department's duties, focus, goals and strategies. She also provided an update on the progress and purpose of rebranding the organization, mitigating rumors and emphasizing the competitive and total cost-effectiveness of the project.

**IV. FINANCIAL**

**A. Finance Committee Meeting Highlights. Matt Soper highlighted the following from the Finance Committee meeting this morning:**

1. DH had a loss of \$137,263 in January.
2. The average length of stay dropped to 4.22.
3. Total revenue was \$18MM, which was \$1MM less than budget.
4. The final payment was made for the cost report in January.
5. Payments to BKD will be greatly reduced going forward.
6. The bond holders want to meet with DH.
7. Home Health's revenue was down due to a backlog in their charts.
8. The Committee discussed the pay for travelers vs. that of employees and ways to bring staff back to DH.
9. There were 10 births at DH in January.

10. Days in A/R were 53.
11. DH is down to 470 FTE's.
12. The Hospital case mix index was 1.44.
13. DH had a positive EBITDA in the month of January.

**B. January 2022 Financial Reports,** CFO Larry Vincent presented a summary of the January financial reports highlighting the following:

January financials resulted in a net loss from operations of \$137,263 compared to a budgeted loss of \$16,708. Admissions for the month were 113 compared to budget of 124 and prior year of 121. Discharges for the month were 116 compared to budget of 130 and prior year of 129. Patient days for the month of January were 490 compared to budget of 477 and prior year of 488. ALOS for January was 4.22 compared to budget of 3.67 and 3.78 prior year. Average daily census was 15.8 compared to budget of 15.4 and prior year of 15.7. Hospital gross revenue for January was \$15,950,259. Physician Prof Fee Gross revenue was \$1,990,482 and Home Health gross revenue for the month was \$206,746. Gross revenue was less than budget by \$1,148K; and deductions from revenue were less than budget by \$503K. Net revenue % for January was 39.05% compared to budget of 40.07% and prior year of 45.31%. Salaries, wages, and benefits were \$420K more than budget in January. Salary and contract labor expenses were more than budget by \$315K and group health expense was \$105K more than budget. Total expenses were less than budget by \$26K. Cash on hand decreased by \$626K in January. Capital purchases were \$14K. Accounts Receivable decreased by \$657K in January. Supply expenses were \$456K below budget. Interest on market sweep account totaled \$0.

**Additional Financial Discussion.**

- The auditors were at DH the second week of February. They will present an overview of their audit in the April BOD meeting.
- At Dr. Speedie's request, going forward Larry will prepare a second financial summary page highlighting what stands out that month. The full report will continue to be provided as well for those interested in the details.
- Matt Heyn brought to the Board's attention the need to rotate a Board member in and out of the Finance Committee in the coming months.

**ACTION:** Dr. Mixer made a motion to accept the financial report as presented. Matt Soper seconded the motion. All were in favor. None were opposed. Motion carried.

**C. Capital Expenditure Request.**

1. **Blood Gas Analyzer.** Lab Director Ken Shaffer presented a CER on behalf of the Laboratory Department in the amount of \$12,500.00. The current blood gas analyzer is past end-of-life and needs to be replaced to meet regulatory requirements. The new unit will have the ability to run additional tests.

**ACTION:** Tammy Smith made a motion to approve the purchase of a new Blood Gas Analyzer in the amount of \$12,500. Matt Soper seconded the motion. All were in favor. None were opposed. Motion carried.

2. **Refurbished C-Arm and Radiation Protection Project.** Executive Director of Clinic Operations Vickie Schuster presented a CER on behalf of the Pain Clinic in the amount of \$102,812. More procedures will be performed per day when using a C-Arm and can be done the same day rather than scheduling the patient for a 2<sup>nd</sup> appointment, creating scheduling efficiencies.

**ACTION:** Matt Soper made a motion to approve the lease to purchase of a Refurbished C-Arm in the amount of \$85,772 over 5 years and up to \$17,040 for the project to add radiation protection in the procedure room. Tammy Smith seconded the motion. Dr. Speedie abstained from voting. All others were in favor. Motion carried.

## V. ADMINISTRATION

### A. CEO Report, *CEO Matt Heyn*

1. Tax Initiative. Matt Heyn provided an overview of the meeting held on February 19<sup>th</sup> regarding the tax initiative. While a mill levy increase was initially preferred by several attendees, Aaron Clay argued several points in favor of a sales tax over a mill levy increase which tipped the interest in favor of a sales tax initiative. The Board discussed at length the pros and cons of both options and feedback received from community members who attended that meeting.

**ACTION:** Matt Soper made a motion to place a question on the May 2022 ballot for a 0.8% sales tax with an 8 year sunset provision attached and to include a short but specific example list of what the funds will be used for as well as an example of the amount the tax will add to a \$10 and \$100 purchase and to go into effect July 1, 2022. Tammy Smith seconded the motion. All were in favor. None were opposed. Motion carried.

- ### B. Scheduling of Special BOD Meeting, *CLO Julie Huffman* opened discussion regarding the need for a special Board meeting to discuss CEO Matt Heyn's annual review. The special meeting will be at the end of March and the Board will immediately go into an executive session under CRS 24-6-402(4)(f).

## VI. MEDICAL STAFF

### A. Medical Staff Credentialing. Dr. Mixer presented the following update from the Med Exec Committee:

The following credentialing applications were reviewed and approved in the February 9, 2022 Med Exec meeting:

New Applications: Ashley Allen, DO, Alpine Women's Health Provider  
Derrick Fenton, MD, Alpine Women's Health Provider  
Richard Hanley, M.D. Alpine Women's Health Provider  
James Gilham, DO, Alpine Women's Health Provider  
Mark Noel, DO, Colorado West Otolaryngology  
William Stellar, MD, SCL Cardiology

Re-Applications: Kyle Nickel, MD, General Surgery  
Laura McCrackin, MD, General Surgery  
Steven O'Day, MD, General Surgery

**ACTION:** Dr. Mixer made a motion for the Board of Directors to approve the credentialing report of the Med Exec Committee as presented. Tammy Smith seconded the motion. All were in favor. None were opposed. Motion carried.

### B. Chief of Staff Report. *Chief of Staff Dr. Laura McCrackin*

- The 6-month OPPEs (ongoing professional practice evaluations) have been completed and all providers are meeting medical staff policy standards.
- The medical staff is excited to have the Alpine Women's Health providers practicing in Delta this month. Drs. Allen, Fenton, Gilham, Hanley and Wisler will rotate their services in the Pain Clinic on Cottonwood Street.
- The new surgery chair is Dr. Steven O'Day. He will chair his first meeting on March 2<sup>nd</sup>.
- The first Medical Staff dinner meeting of 2022 will be the last week of March. The medical staff is also planning a social gathering in April.

## VII. OTHER BUSINESS

- Matt Soper gave an overview of upcoming legislation concerning health care.
- CLO Julie Huffman informed the Board that although Delta Health qualified for the USDA grant to receive up to \$1MM, the grant was only funded \$4MM and will be distributing to 13 organizations.

**VIII. EXECUTIVE SESSION**

Tammy Smith made a motion to go into Executive Session at 7:31 p.m. for personnel matters under CRS 24-6-402(4)(f), specifically Dr. Dorinda Rouch's renewed employment agreement and Dr. Mark Huun's employment agreement. All were in favor, none were opposed. Motion carried.

After a brief recess, Executive Session convened at 7:37 p.m. Present were CLO Julie Huffman, and Board members Jean Ceriani, Dr. Speedie, Dr. Mixter, Tammy Smith and Matt Soper.

At 7:59 p.m. Jean Ceriani terminated Executive Session and General Session was reconvened.

**IX. GENERAL SESSION RECONVENED**

**A. Board Meeting Recordings.** The Board briefly discussed the benefits of posting Board meeting recordings and the time involved in doing so.

**ACTION:** Dr. Speedie made a motion to continue to make video recordings of open Board meetings available to further provide transparency and accessibility to the general public. Matt Soper seconded the motion. All were in favor. None were opposed. Motion carried.

**B. Deviation From Physician Agreement Template.**

**ACTION:** Tammy Smith made a motion to allow deviation from the standard Physician Agreement template for Dr. Dorinda Rouch and Dr. Mark Huun. Matt Soper seconded the motion. All were in favor. None were opposed. Motion carried.

**X. ADJOURNMENT**

**ACTION:** Matt Soper made a motion to adjourn the meeting. Tammy Smith seconded the motion. All were in favor. None were opposed. Motion carried.

With no further business from the floor, Board Chairman Jean Ceriani **ADJOURNED** the meeting at 8:02 p.m.

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**Bruce Mixter, M.D., DCMHD Board Secretary/Treasurer**

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**Date**