



## Capital Expenditure Request (CER) Worksheet

<b>Date:</b>	7/14/2021
<b>Department:</b>	Anesthesia
<b>Manager:</b>	Josh Lake
<b>Capital Description:</b>	Syringe Pumps

**PROJECT EXPENSE:**

Total Project <b>Budget:</b> Includes equipment, interfaces, shipping, installation, facility modifications, etc.		\$0.00
Total Project <b>Cost:</b> Includes equipment, interfaces, shipping, installation, facility modifications, etc.	<b>(1)</b>	\$36,316.62
Total Project <b>Variance:</b>		\$36,316.62

**PROCEDURE RELATED EQUIPMENT:**

Charge for Procedure:		\$
Estimated <b>Reimbursement for Procedure:</b>	<b>(2)</b>	\$
Estimated <b># of Procedures Per Year:</b>	<b>(3)</b>	
Expected Annual Return on Investment calculated <b>(2) x (3) ÷ (1):</b>	<b>ROI</b>	

**NEED:**

**Check all that apply:**

Necessary to meet regulatory requirements, patient care is jeopardized without

Equipment upgrade, enhances productivity

New service, business development

**Have you?**

Involved affected employees?

Involved affected physicians?

**Equipment:**

**Function:** These pumps are used to deliver anesthetic to virtually all cases that require MAC and general anesthesia. In addition they are essential to delivering care that is consistent with ERAS protocols and anesthetic techniques. The current pumps in use are no longer supported by the vendor/manufacturer and are well beyond their life expectancy. Currently we are experiencing increasing difficulties with these pumps including battery malfunction, broken components and intermittent sensor issues leaving us with errors to compensate for in the middle of anesthesia delivery posing potential compensable events. We have been working with Smith's Medical Devices for over a year to update some syringe pumps that the hospital has in an effort to curb some of the expense of new purchases; however these efforts have been met with consistent resistance and increasing costs.

**Benefit:**  
Smooth and seamless delivery of anesthetic, providing maximized efficiency for the operating room, and care and safety for the patient while maintaining a high level of control and quality in all care areas, including the MRI suite.

**Additional Operating Costs:** *\*\*\*(Please identify additional costs such as additional staff time and training, supplies, maintenance agreements, etc.)*

**Life Expectancy:** 6 years

**PURCHASE:**

Is the equipment available through the hospital's purchasing agreements?

Yes

No -- Justification:

**Vendor Comparison:**

	Vendor 1	Vendor 2	Vendor 3
Vendor Name	Smiths Medical		
Vendor Address	6000 Nathan Lane N. Plymouth, MN 55442		
Vendor Contact	Jennifer Parish Jennifer.parish@smith smedical.com		
Vendor Phone	720-448-7635		
Price	\$36,316.62		
Additional Costs			
Vendor reputation			
Vendor previously used			
Equipment reputation			
Price protection period			
Service availability – including bio-med arrangements			
Ongoing service and repairs			
Warranty			
Installation and down time			
Demonstration date			
Vendor Selected: Smiths Medical ASD, Inc.			
Criteria:			

**\*\*\* Please attach copy of research, price quotations and other supporting documentation.**



# Pricing Quotation

10712 South 1300 East, Sandy, Utah 84094

phone (800) 248.5882

fax (800) 468.5528

Contact Tim Loftis

Date 7/7/2021

Email tloftis@medonegroup.com

Quote Q62903

## CUSTOMER INFORMATION

<b>CUSTOMER</b>	<b>Delta County Memorial Hospital</b>
<b>ADDRESS</b>	1501 East 3rd Street Delta, CO 81416-2297
<b>CONTACT</b>	
<b>PHONE</b>	970-874-7681
<b>EMAIL</b>	

## VENDOR INFORMATION

<b>VENDOR</b>	<b>Smiths Medical ASD, Inc.</b>
<b>ADDRESS</b>	6000 Nathan Lane North Plymouth, MN 55442
<b>CONTACT</b>	Jennifer Parish
<b>PHONE</b>	720-448-7635
<b>EMAIL</b>	jennifer.parish@smiths-medical.com

Vendor Quote

## EQUIPMENT

QTY	EQUIPMENT	UNIT COST	SUBTOTAL
7	Medfusion 4000 Syringe Pump - 4000-0106-01	\$3,995.00	\$27,965.00
7	Rotating Pole Clamp - 22-1050-51	\$120.66	\$844.62
7	4000 Trade In Equity	(\$200.00)	(\$1,400.00)
<b>Total Cost</b>			<b>\$27,409.62</b>

## SOFTWARE AND SERVICE

QTY	SOFTWARE OR SERVICE	UNIT COST	SUBTOTAL
7	Annual Software License Subscription, PharmGuard Starter, per year - 22-0090-01	\$301.00	\$2,107.00
1	Clinical Implementation Services Medfusion 4000 - 22-0026-03	\$4,700.00	\$4,700.00
7	Extended Warranty and Accidental Damage for MF4000 pumps, 3 Year Term - 88-04-4000-81	\$300.00	\$2,100.00
<b>Total Cost</b>			<b>\$8,907.00</b>

**Total Equipment and Service Cost \$36,316.62**

## ACQUISITION OPTIONS

### CONDITIONAL SALES

	Term	Monthly Pmt
	<b>1-6 Months</b>	<b>\$0.00</b>
Option 1	<b>Total equipment payment</b>	<b>\$36,316.62</b>

### Acquisition Details

Subject to Credit Review and Approval

*The pricing listed above is based on the cost of funds as it currently exists in the market place. Should any fluctuation occur in the nationally quoted prime rate of interest, Med One reserves the right to adjust the pricing for this pricing quotation accordingly.*

Infusion pumps are the cornerstone to the delivery of virtually all of the anesthetics delivered at our facility. The current pumps in use are no longer supported by the vendor/manufacturer and are well beyond their life expectancy. Currently we are experiencing increasing difficulties with these pumps including battery malfunction, broken components and intermittent sensor issues leaving us with errors to compensate for in the middle of anesthesia delivery posing potential compensable events. We have been working with Smith's Medical Devices for over a year now to update some syringe pumps that the hospital has in possession in an effort to curb some of the expense of new purchases; however these efforts have been met with consistent resistance and increasing costs. We are now at an impasse and must make the purchase of new syringe pumps a priority as the current situation is untenable.

Josh Lake CWA  
Joseph D. McBeain  
J. McBeain

Paperwork complete 7/23 Next Friday

No payments for 6 months  
then pay total or pay off over 6 months  
- 6000/month for 6 months, good until July 31st  
- Delivery by " " " "  
- Need to pay for self