



Capital Expenditure Request (CER) Worksheet

Date:	03/31/2021
Department:	Cardiac Rehab
Manager:	Colleen Anastasi
Capital Description:	Second ScottCare Workstation

PROJECT EXPENSE:		
Total Project Budget : Includes equipment, interfaces, shipping, installation, facility modifications, etc.		\$
Total Project Cost : Includes equipment, interfaces, shipping, installation, facility modifications, etc.	(1)	\$ 8,970
Total Project Variance :		\$
PROCEDURE RELATED EQUIPMENT: <i>(see attached*)</i>		
Charge for Procedure:		\$ No new procedures
Estimated Reimbursement for Procedure :	(2)	\$ n/a
Estimated # of Procedures Per Year:	(3)	\$ n/a
Expected Annual Return on Investment calculated (2) x (3) ÷ (1) :	ROI	\$ n/a

NEED:
<p>Check all that apply:</p> <p><input type="checkbox"/> Necessary to meet regulatory requirements, patient care is jeopardized without</p> <p><input checked="" type="checkbox"/> Equipment upgrade, enhances productivity</p> <p><input type="checkbox"/> New service, business development</p> <p>Have you?</p> <p><input checked="" type="checkbox"/> Involved affected employees?</p> <p><input type="checkbox"/> Involved affected physicians?</p>

Equipment:
<p>Function: ScottCare VersaCare is the program all patient related tasks are performed on. No other computer in the hospital can be used to monitor or chart on Cardiac and Pulmonary Rehab patients. The VersCare Surf+ is a portable tablet that would serve as a second workstation.</p>
<p>Benefit: Increased productivity and efficiency. Improve quality of patient documentation and care. Reduce errors and delays in progress notes and treatment plans to providers.</p>
<p>Additional Operating Costs: <i>***(Please identify additional costs such as additional staff time and training, supplies, maintenance agreements, etc.)</i></p> <p>No additional costs, maintenance fees or additional staff training needed</p>
<p>Life Expectancy: 5 years</p>

PURCHASE:

Is the equipment available through the hospital's purchasing agreements?

- Yes
 No -- Justification:

Vendor Comparison:

	Vendor 1	Vendor 2	Vendor 3
Vendor Name	Scottcare		
Vendor Address	4791 West 150th Street Cleveland Ohio 44135		
Vendor Contact	Andy Ludbrook		
Vendor Phone	314-913-1794		
Price	\$8,970		
Additional Costs	none		
Vendor reputation	Excellent		
Vendor previously used	Yes		
Equipment reputation	Excellent		
Price protection period	60 Days		
Service availability – including bio-med arrangements	Remote customer service, Delta Health IT and BioMed		
Ongoing service and repairs	Delta Health IT and BioMed		
Warranty	N/A		
Installation and down time	N/A		
Demonstration date	N/A		

Vendor Selected:

Criteria:

We already use ScottCare, use of any other vendor would require us to purchase a complete new monitoring system.

***** Please attach copy of research, price quotations and other supporting documentation.**

Below are the Procedure codes used along with anticipated reimbursement for our Services

Procedure Code	Service	Payment	Co-pay
93798	Cardiac Rehab	116.06	23.22
G0424	COPD Pulmonary Rehab	55.66	11.14
G0239	Non COPD Pulmonary Rehab	33.84	6.77

March Treatments surpassed 245 units (97% of these were cardiac rehab units). The highest since the pandemic started and equivalent to our usual monthly average (Our 4 year monthly treatment average is 170 CR and 80 PR units). Due to increasing patient needs and additional infection precautions we are forced to decrease class sizes and add more classes per week - this leaves very little time for anything besides direct patient care. Without an additional workstation, not only are we unable to grow, but we are unable to maintain our current patient workload.

Situation: Our department workflow is not productive or efficient due to only having a single workstation for patient care. We have two fulltime and one PRN employee, even with increased use of PRN staff, we are unable to provide quality documentation in a timely manner. We currently have incomplete discharge paperwork from patients who have not received treatment since November

Background: Cardiac Rehab uses ScottCare VersaCare to provide patient care. The system is comprehensive and we use it to monitor and treat patients, input care notes and vitals, develop treatment plans and other miscellaneous tasks. No other computer in the hospital is able to access or view anything in the ScottCare System. During the day, the system is used solely for monitoring patient classes. While staff can view patient charts while monitoring, the system is not designed for simultaneous chart management and patient monitoring.

Assessment: The limitations from one workstation are not new but have been exacerbated in the last year due to lower class size capacity resulting in the need for additional class times. Currently there are only 3 hours each week that are not reserved for patient classes. New patient intake appointments take place outside of class hours and also require use of the ScottCare system. This limits our non-direct care task time each week to less than 2 hours. Staff members currently have to take turns to write patient reports.

Recommendation: The purchase of a second workstation would allow our department to complete treatments and chart management throughout the day. Paperwork could be done in the office instead of the gym floor where patient care is being performed. Increased time for reporting would reduce errors and improve quality.



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Issued To: Delta County Memorial Hospital
1501 East 3rd Street
Delta, CO 81416

Quote No.: 24266
Date: March 23, 2021
Delivery: 2-4 Weeks ARO
Terms: Net 30 Days
FOB: Cleveland, Ohio
Sales Rep: Andy Ludbrook

Attention: Colleen Anastasi

DESCRIPTION		PRICE
TeleRehab Monitoring System - VersaCare Upgrade Package		
102053	One (1) VersaCare GO Surf+	
	List Price	\$13,000.00
	Less Discount	(\$4,030.00)
	Net Price	\$8,970.00
Premier Contract #PP-CA-408		
<i>Please send purchase orders to Lisa Kendall at 216-267-6129 FAX or email to lisak@scottcare.com</i>		

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TeleRehab is designed, tested and FDA cleared for use on a closed network environment.

System performance and reliability may be impacted if configured or applied in a different network environment.

**Quoted price excludes antenna and assumes continued use of existing antenna components and existing coverage requirements. Specific equipment required for new components or extended coverage areas will be quoted separately based on providing ScottCare with detailed installation specifications and a calculation of coverage requirements. Wiring installation is buyer's responsibility.*

Quoted prices are in effect for 60 days and do not include applicable state or local taxes.

Lisa Kendall
Sales Coordinator